

Deal Chain Summary

Deal No	Date/06	Product	Quantity	EU			UK Acquirer	Buffer 1	Buffer 2	Buffer 3	Exporter	EU		Onward Supply	Freight forwarder
				Supplier	EU Supplier	Supplier						Customer	Supplier		
Triton															
1	15-Jun	Nokia N90	4725				RS Sales	Highbeam			Triton	Ztrade	Global Mobile	Ontime	
2	15-Jun	Nokia 9300i	4455				RS Sales	Highbeam			Triton	Ztrade	Global Mobile	Ontime	
3	16-Jun	Nokia 9500	5000				RS Sales	Highbeam			Triton	Ztrade	Global Mobile	Ontime	
4	16-Jun	Nokia 8800	4500				RS Sales	Highbeam			Triton	Ztrade	Global Mobile	Ontime	
5	20-Jun	Nokia N80	2850				RS Sales	Highbeam			Triton	Ztrade	Global Mobile	Ontime	
6	20-Jun	Nokia N91	2900				RS Sales	Highbeam			Triton	Ztrade	Global Mobile	Ontime	
7	21-Jun	Nokia 8801	2000				Hardware Traders West 1	Wireless Warehouse Delltronics			Triton	Kavico	Sodagar	Capital Logistics	
8	21-Jun	Nokia 8800 b	3000				Hardware Traders West 1	IH Technologies	Bluewire Conns		Triton	Kavico		Capital Logistics	
9	21-Jun	Nokia 9500	3000				Hardware Traders West 1	Wireless Warehouse Delltronics			Triton	Kavico		Capital Logistics	
10	21-Jun	Nokia 8800	3000				Hardware Traders West 1	IH Technologies	Bluewire Conns		Triton	Kavico		Capital Logistics	
11	28-Jun	Nokia E70	2500				RS Sales	Highbeam			Triton	Ztrade	Global Mobile	Ontime	
12	30-Jun	Intel S17Z9	17325				Heathrow BS	Wireless Warehouse AE Resources	Pearl of London		Triton	Kavico	Sotodella	Freightline	
13	30-Jun	Intel S17Z9	13545				Heathrow BS	Wireless Warehouse AE Resources	Pearl of London		Triton	Kavico	Sotodella	Freightline	
Micromedia															
1	26-May	Nokia N80	200	Rezaco	Financial Alpha	3D Animation: Zenith Sports		New Ora			Micromedia	LBS	Global Mobile	Humber Freight	
2	26-May	Nokia N70	3000	Rezaco	Financial Alpha	3D Animation: Zenith Sports		New Ora			Micromedia	LBS	Global Mobile	Humber Freight	
3	26-May	Nokia 6680	3500	Rezaco	Financial Alpha	3D Animation: Zenith Sports		New Ora			Micromedia	LBS	Global Mobile	Humber Freight	
4	30-Jun	Nokia 8800 B	2240		BRD	JOS		New Order			Micromedia	Proxi	Global Mobile	Total Logistics	
5	30-Jun	Nokia 9500	2160		BRD	JOS		New Order			Micromedia	Proxi	Global Mobile	Total Logistics	
6	30-Jun	Nokia N90	2000		BRD	JOS		New Order			Micromedia	Proxi	Global Mobile	Total Logistics	
7	30-Jun	Nokia N80	2600		BRD	JOS		New Order			Micromedia	Proxi	Global Mobile	Total Logistics	
Kasbyte															
1	22-Feb	Kompas Pro	2500		Eurovision	Rioni		Pan Euro			Kasbyte	SNN	Point of Logistics	Point of Logistics	
2	23-Feb	Sandisk NW	5500		SNN	Rioni		Pan Euro			Kasbyte	Eurovision	Point of Logistics	Point of Logistics	

Transaction Details								
Deal No	Date/06	Product	Quantity	Date of Export	Date of Payment	Shipped to	Payment made by	
Triton	1	15-Jun	Nokia N90	4725	16-Jun	22-Jun	ML & Co, Belgium	Triton
	2	15-Jun	Nokia 9300i	4455	16-Jun	22-Jun	ML & Co, Belgium	Triton
	3	16-Jun	Nokia 9500	5000	17-Jun	30-Jun	ML & Co, Belgium	Triton
	4	16-Jun	Nokia 8800	4500	17-Jun	30-Jun	ML & Co, Belgium	Triton
	5	20-Jun	Nokia N80	2850	20-Jun	30-Jun	ML & Co, Belgium	Triton
	6	20-Jun	Nokia N91	2900	20-Jun	30-Jun	ML & Co, Belgium	Triton
	7	21-Jun	Nokia 8801	2000	22-Jun	27-Jun	Krone Distribution, Denmark	Triton
	8	21-Jun	Nokia 8800 black	3000	22-Jun	27-Jun	Krone Distribution, Denmark	Triton
	9	21-Jun	Nokia 9500	3000	22-Jun	27-Jun	Krone Distribution, Denmark	Triton
	10	21-Jun	Nokia 8900	3000	22-Jun	27-Jun	Krone Distribution, Denmark	Triton
	11	28-Jun	Nokia E70	2500	28-Jun	06-Jul	ML & Co, Belgium	Triton
	12	30-Jun	Intel S17Z9	17325	01-Jul	10-Jul	Krone Distribution, Denmark	Triton
	13	30-Jun	Intel S17Z9	13545	01-Jul	10-Jul	Krone Distribution, Denmark	Triton
Micromedia	1	26-May	Nokia N80	200	26-May	18-Aug	Worldwide Logistics, Netherlands	Triton
	2	26-May	Nokia N70	3000	26-May	18-Aug	Worldwide Logistics, Netherlands	Triton
	3	26-May	Nokia 6680	3500	26-May	18-Aug	Worldwide Logistics, Netherlands	Triton
	4	30-Jun	Nokia 8800 Black	2240	04-Jul	17, 18, 19, 20, 21 Jul	Sam Logistics, Barcelona	Kasbyte
	5	30-Jun	Nokia 9500	2160	04-Jul	17, 18, 19, 20, 21 Jul	Sam Logistics, Barcelona	Kasbyte
	6	30-Jun	Nokia N90	2000	04-Jul	17, 18, 19, 20, 21 Jul	Sam Logistics, Barcelona	Kasbyte
	7	30-Jun	Nokia N80	2800	03-Jul	17, 18, 19, 20, 21 Jul	Sam Logistics, Barcelona	Kasbyte
Kasbyte	1	22-Feb	Kompas Pro S/w	2500	23-Feb	23-Feb	Worldwide Logistics, Netherlands	Kasbyte
	2	23-Feb	Sandisk h/w	5500	28-Feb	23, 24, 27 Feb	Worldwide Logistics, Netherlands	Kasbyte

Margin Summary													
Deal No	App's Ref	Date/06	Product	Quantity	Buffer 1 margin	Buffer 2 Margin	Buffer 3 margin	App sale price	App margin	Margin %	EU Customer	Onward Supply	Freight forwarder
Triton													
1		15-Jun	Nokia N90	4725	50p			£286.20	£16.20	6	2trade	Global Mobile	Ortime
2		15-Jun	Nokia 9300i	4455	50p			£241.70	£13.70	6	2trade	Global Mobile	Ortime
3		16-Jun	Nokia 9500	5000	50p			£296.80	£16.80	6	2trade	Global Mobile	Ortime
4		16-Jun	Nokia 8800	4500	50p			£328.60	£18.60	6	2trade	Global Mobile	Ortime
5		20-Jun	Nokia N80	2850	50p			£371.00	£21.00	6	2trade	Global Mobile	Ortime
6		20-Jun	Nokia N91	2900	50p			£365.70	£20.70	6	Kavico	Sodagar	Capital Logistics
7		21-Jun	Nokia 8801	2000	25p		50p	£297.00	£22.00	8	Kavico		Capital Logistics
8		21-Jun	Nokia 8800 black	3000	15p		60p	£484.90	£35.90	8	Kavico		Capital Logistics
9		21-Jun	Nokia 9500	3000	25p		50p	£356.40	£26.40	8	Kavico		Capital Logistics
10		21-Jun	Nokia 8800	3000	15p		60p	£345.60	£25.60	8	2trade	Global Mobile	Ortime
11		28-Jun	Nokia E70	2500	50p			£318.00	£18.00	5.79	Kavico	Sotodella	Freightline
12		30-Jun	Intel S17Z9	17325	15p		25p	£56.60	£3.10	5.79	Kavico	Sotodella	Freightline
13		30-Jun	Intel S17Z9	13545	15p		25p	£56.60	£3.10	5.79	Kavico	Sotodella	Freightline
Micromedia													
1		26-May	Nokia N80	200	25p		30p	£335.00	£16.00	5	LBS		Humber Freight
2		26-May	Nokia N70	3000	25p		30p	£184.00	£8.00	4.5	LBS		Humber Freight
3		26-May	Nokia 6680	3500	25p		30p	£147.00	£7.00	5	LBS		Humber Freight
4		30-Jun	Nokia 8800 Black	2240	£1		£1	£410.00	£12.00	3.02	Proxi		Total Logistics
5		30-Jun	Nokia 9500	2160	£1		£1	£308.00	£9.00	3.01	Proxi		Total Logistics
6		30-Jun	Nokia N90	2000	£1		£1	£303.00	£9.00	3.1	Proxi		Total Logistics
7		30-Jun	Nokia N80	2600	£1		£1	£282.00	£8.00	2.92	Proxi		Total Logistics
Kasbyte													
1		22-Feb	Kompas Pro SW	2500	£1		£1	£169.50	£6.50	3.99	SNIN		Point of Logistics
2		23-Feb	Sandisk h/w	5500	£1		£1	£150.50	£8.50	5.99	Eurovision		Point of Logistics